KYOTO
Money makes the world go down
A climate game

for 3 to 6 players, aged 10 and up

RULE BOOK
Welcome to the Climate Change Conference! As representatives of different countries you discuss some very unsettling studies which claim that the world is on the brink of environmental collapse. Surely you will do all that you can to save the planet, right? Absolutely... as long as you can ensure that your country’s wealth is preserved... along with that of the power brokers in the shadows...

Once all studies have been reviewed, the country that best maintained its wealth wins. Beware though, if the impending damage to the planet becomes too severe, the conference fails immediately and the greediest country can’t be the winner. But you would never let that happen anyway... or would you?

Components

1 board
The board serves as a display for 3 types of environmental damage:

- **animal extinction** (represented by animals)

- **global warming** (represented by thermometer levels)

- **air pollution** (represented by clouds)

It also shows a score track, which is only used at the end of the game.

5 animals

6 thermometer levels

6 clouds
Each affluence card shows:
- one of 3 damage icons
- a CO₂ value

Most of them also show one of 6 lobby icons.

**damage icons**
- air pollution
- animal extinction
- global warming

**lobby icons**
- agricultural
- oil
- automotive
- steel
- nuclear power
- chemical

**48 affluence cards**

24 study cards
1 lectern
1 speaker card
1 central card

20 agenda cards
63 1-million-dollar bills
6 flag tokens

6 flag cards + 6 flag holders

You can find the assembly instructions on the bottom of the lectern.
Place the board (with either side up) in the middle of the table.

Shuffle the 5 animals and place each of them face up anywhere on the globe.

Shuffle the 3 clouds with impact icons and remove one at random. Set it aside, impact icon up, where everyone can see it.

Then shuffle the 5 remaining clouds, white side up, and place them in a random order around the globe.

Shuffle the 3 thermometer levels with impact icons and remove one at random. Place it, impact icon up, next to the removed cloud.

Then shuffle the 5 remaining thermometer levels, blue side up, and place them at random in the thermometer notch.

Shuffle the 24 study cards and place them as the face-down study deck to the right of the board.

Place the central card to the right of the study deck.

In a 5-player game: Remove the top 4 cards from the study deck and return them to the box unseen.

Each player: Choose a flag card and place it in its flag holder in front of you so that you can see the End of the game overview on its back. For the rest of the game, you are representing the country* of that flag.

Place your flag token beside you. You will only need it at the end of the game to sum your score.

Return any spare flag cards, flag holders and flag tokens to the box.

*For the sake of convenience, we will be using the term country for all participants (even the European Union).
4. Distribute the **1-million-dollar bills** evenly:
   - In a 3-player game, give each country 20 million.
   - In a 4-player game, give each country 15 million.
   - In a 5-player game, give each country 12 million.
   - In a 6-player game, give each country 10 million.

   Place the spare 3 million above the central card as the initial *environmental fund*.

   **Each country:** Put your money behind your flag as your *coffers*. You can count it whenever you like but must not disclose how much you have left until the end of the game.

5. Take the 48 **affluence cards**.
   - In a 3- or 5-player game: Return the 3 affluence cards with the icon to the box.

   Shuffle the affluence cards face down and deal them out evenly:
   - In a 3-player game, deal 15 to each country.
   - In a 4-player game, deal 12 to each country.
   - In a 5-player game, deal 9 to each country.
   - In a 6-player game, deal 8 to each country.

   **Each country:** Take your cards into your hand, keeping them concealed from the others. You must not disclose how many cards you have left until the end of the game.

6. Take the 20 **agenda cards**.
   - In a 3- or 4-player game: Return the 6 cards with the icon to the box.

   Shuffle the agenda cards face down and deal 3 to each country. Return any spares to the box.

   **Each country:** Secretly choose 2 of your 3 cards and put them face down in front of you. Return the other face down to the box. You may look at your 2 agenda cards whenever you like but must keep them hidden from the others until the end of the game.

7. Determine a country to act as the first *speaker*. This country places the *lectern* in front of itself. Next to the lectern, it places the *speaker card*.

8. Place a smart phone (or other timing device) at the ready and set its **timer** to 90 seconds. This is how long each contribution phase will last (see page 7).
Kyoto is played over **12 negotiation rounds** (10 in a 5-player game). However, it can end prematurely if at least one type of environmental damage reaches its critical threshold *(see the bottom of page 9)*.

Each negotiation round consists of the following **4 phases**:

### 1) Speaker allowance phase

In this phase, the current **speaker** does the following:

- **a)** Gain **2 million** from the **environmental fund** and add it to your coffers. If there is less than 2 million, take as much as you can.

- **b)** If there are any face-down affluence cards underneath your flag (put there during previous negotiation rounds), take them back into your hand.

### 2) Study reading phase

In this phase, the current **speaker** does the following:

Draw **2 cards** from the top of the **study deck** and look at them in secret. Return one face down to the box and slide the other - **unseen by the other countries** - face up into the **lectern** (so that the hidden impacts are not visible). Afterwards, read the visible information of the study aloud and then place the lectern in the middle of the table.

*Each study card shows:*

- a **title**
- a **shared reduction goal**, which is either
  - a CO₂-value
  - **2 damage icons**
- a **shared funding goal**, which is an amount between 2 and 5 million
- a **visible impact**
- **0, 1 or 2 hidden impacts**

The **visible impact** is visible to all countries. The **hidden impacts** are only known to the current speaker and must be kept secret from the other countries. These impacts represent the damage that will be inflicted on the planet if the round’s goals are not met during the following contribution phase *(see pages 7 to 9)*.
3) Contribution phase

After the speaker reads the study card aloud, start the 90 second timer.

During these 90 seconds, you can participate in reaching the shared reduction and funding goals by contributing affluence cards and money, cleverly debating and even bribing one another. There is no specific order in which to act - as long as the 90 seconds run, each country (including the speaker) can:

I) contribute up to 2 affluence cards from its hand
II) contribute any amount of money from its coffers
III) try to bribe other countries

I) Contribute affluence cards

To contribute an affluence card, place it from your hand face up in front of your flag.

If the current reduction goal is a CO₂-value, you can contribute any card.

If it requires a certain damage icon, you can only contribute cards showing that icon.

Once a card lies in front of your flag, you cannot retract it unless another country bribes you to do so (see section III below).

You cannot contribute more than 2 affluence cards per contribution phase (whether you contribute them together or separately and whether you retract any by taking a bribe).

II) Contribute money

To contribute money, place any amount from your coffers in front of your flag, so that everyone can see the exact amount.

You can do this as often as you like, but you cannot retract any of it.

III) Bribe another country

You can bribe another country by offering it any amount of money from your coffers to convince it to do one of two things:

- retract a specific affluence card (or cards) it has contributed OR
- contribute an affluence card (or cards) from its hand.

You can bargain with each other as much as you like (within the given time). Bribes cannot be zero and are paid to the recipient’s coffers. All agreements are binding. If an agreement includes retracting any affluence cards, they are placed face down under their owner’s flag.

Why should you bribe at all? Depending on your agenda cards, you may not want affluence cards with certain icons to be contributed or may not want this negotiation round to succeed at all. Or you may just want to trick the others into thinking that you have a certain agenda...
4) Impact phase

When the contribution phase is over, there can be one of two outcomes:

A) The negotiation round succeeds

If all countries together contributed enough affluence cards to meet the reduction goal AND enough money to meet the funding goal, the speaker carries out the following steps:

a) From among all contributed cards, choose as many as are needed to match the reduction goal and place them face up to the right of the central card in the reduced affluence area:

If the reduction goal requires 2 damage icons, choose any 2 of the contributed cards.

If the reduction goal is a CO₂-value, choose cards that add up to at least that value. You don't have to use as few cards as possible, but nor can you include unneeded cards. (In the example picture above this means: You can either choose 40 + 70 or 100, 40 + 100, or 70 + 100 would not be allowed as either includes an unneeded card.)

b) Then take from the contributed money the precise amount needed by the funding goal and put it in the environmental fund.

As soon as the 90 seconds are up, the contribution phase ends. You can stop the timer prematurely if the shared reduction goal and funding goal have been met (see below) and all of you agree to do so.

Note: Since having affluence cards and money brings you points at the end of the game, it is unlikely that a lot of them will be contributed. Most of the time it is a close call. If you have a hard time imagining what negotiations might look like, see page 10 for an example round.
B) The negotiation round fails

If the contributed affluence cards are not enough to meet the reduction goal or the contributed money is not enough to meet the funding goal (or both), do the following:

Any country with any contributed affluence cards places them face down under its flag. If it has any contributed money, it returns it to its coffers.

Then the speaker removes the study card from the lectern, shows it to all countries and carries out the action of each impact icon shown on it:

- **A species goes extinct:** Flip any 1 animal on the board to its extinct side.
- **The global temperature rises:** Flip the lowest blue thermometer level on the board to its red side. If that red side shows an impact icon, carry that out too.
- **Air pollution worsens:** Flip any 1 white cloud on the board to its black side. If that black side shows an impact icon, carry that out too.

**Critical threshold:** When a type of environmental damage strikes for the fifth time, it reaches its critical threshold. Any further damage of that type is ignored.

At the end of the impact phase, the speaker must check if any of the following **end conditions** have been met:

- At least 1 type of environmental damage has reached its critical threshold.
- The study deck is empty.

If so, then the game ends now (see “End of the game” on the page 11).

Otherwise, the country to the left of the speaker becomes the new speaker by taking the lectern and the speaker card. Then a new negotiation round starts.
Example of an entire negotiation round

1) Speaker allowance phase
Lin is the new speaker. In the environmental fund there is only 1 million. So she takes that million and puts it in her coffers. She also takes the 2 cards under her flag back into her hand.

2) Study reading phase
Lin draws 2 cards from the study deck. She chooses this card and places it in the lectern. She puts the other card in the box. Then she reads the chosen card aloud before moving the lectern to the center of the table.

3) Contribution phase
Lin starts the 90 second timer. Malik, who has the environment agenda card and therefore is especially eager to save the planet, contributes an affluence card with an oil lobby icon.

Lin, who has the agenda card of the oil lobby, tries to bribe Malik to retract it by offering him 2 million. Malik refuses. So Lin raises her offer to 3 million. But Malik still does not take the bribe.

Now Amber also contributes an affluence card with an oil lobby icon, hoping that Lin will try to bribe her. And Lin does offer Amber 1 million as a bribe. Amber asks for 3 million. They settle on 2 million. So Amber receives the 2 million from Lin, puts it in her coffers and retracts her contributed affluence card by placing it face down under her flag.

60 seconds have passed already and they are still 1 affluence card and 3 million shy of the round’s goals.

Amber contributes another affluence card at the same moment that Malik contributes 2 million. Now Amber and Malik try to convince Lin to contribute the last million. Malik is even considering adding it himself but just then the 90 seconds run out.

4) Impact phase
Since they are 1 million shy, the negotiation round fails. Malik returns his contributed 2 million to his coffers and places his contributed affluence card under his flag. Amber puts her card under her flag.

Now Lin removes the study card from the lectern and carries out the actions of its impact icons:

She flips 2 white clouds. (Luckily, none of them has an impact icon on its black side.)

Then she flips the lowest blue thermometer level.

Since it has an impact icon on its red side, she must then flip another white cloud. Unfortunately, this cloud also has an impact icon, for which she must flip 1 animal.

Even though they were only 1 million shy, they inflicted a lot of damage on the planet. However, since the study deck is not yet empty and no type of environmental damage has reached its critical threshold, Lin passes the speaker card to Malik on her left and a new negotiation round begins.
The game can end in one of two ways:

A) The conference succeeds
If at the end of any impact phase the study deck is empty AND no type of environmental damage has reached its critical threshold, the conference succeeds and you carry out the final scoring (see the yellow box below).
The country with the most points wins. If tied, all countries with the most points win.

B) The conference fails
If at the end of any impact phase one or more types of environmental damage have reached their critical threshold (whether the study deck is empty or not), the conference fails and you carry out the final scoring (see the yellow box below).
The country with the most points is especially guilty of endangering the future of the planet and is therefore excluded. If tied, all countries with the most points are excluded. Then, the non-excluded country with the most points wins. Again, if tied, all tied countries win. If all countries are excluded, there is no winner at all.

Final scoring
Mark your points by placing your flag tokens at space 30/0 of the score track. Move them forward accordingly whenever you gain points during the following 3 steps:

1) Affluence cards
   Each country: First, return any affluence cards from underneath your flag to your hand. Then gain 1 point per affluence card in your hand.

2) Agenda cards
   Each country: For each of your 2 agenda cards, gain points according to the text on its right. If it tells you to also gain something else, gain that now. Exception: Score the agenda card of the Swiss bank in the following money scoring step.

3) Money scoring
   Each country counts how much money it has in its coffers.
   - All countries with the most money gain 4 points each.
   - All countries with the second most money gain 2 points each (no matter how many countries had the most).
   - All countries with the third most money gain 1 point each (no matter how many countries had the most and second most).
Agenda cards clarifications

The text on the agenda cards is for the most part self-explanatory. The following examples and clarifications should help if there are any doubts. The icons in their left corners show which cards they apply to.

Why is this game called Kyoto?

In 1997, delegates from over 150 countries gathered at the Climate Change Conference in Kyoto (Japan) to debate how to slow climate change and negotiate which emission targets to adopt, thus concluding the so-called Kyoto Protocol (which has become a political keyword). As one would expect, the negotiations were a tenacious struggle and the adopted targets were far from environmentally responsible. This satirical game puts you into the shoes of the decision makers at such a conference, where you constantly face external and internal conflicts as you try to align your desire to preserve the environment with your personal goal of winning. Sounds like a simple task with an obvious priority, right? Well, chances are that at the end you will ask yourselves: Why haven’t we done more?